

# News Release

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## EPSEN FULLER & ASSOCIATES AWARDED INTERNATIONAL SEARCH ASSIGNMENTS

**Morristown, N.J. (July 14, 2004)** - DRS Technologies and Ansell Healthcare, both publicly-traded New Jersey-based companies, recently tapped executive search firm Epsen Fuller & Associates, LLC, for international search assignments to fill strategic positions that will ensure the continued growth of each company.

DRS, a leading aerospace and defense technology company with over 35 locations and nearly \$1.5 billion in annual sales, has retained Epsen Fuller & Associates to lead the search for a managing director to head their United Kingdom and European operations. Headquartered in Farnham, England, the new managing director of DRS' Tactical Systems, LTD, a division of the C4I operating group, will provide overall leadership and general management to this European manufacturing and sales organization, while leading the charge to grow the Europe, Middle East and Africa (EMEA) market and expand the global awareness of DRS as a leading provider of fully integrated computing systems for a wide variety of military and defense applications.

Separately, Ansell Healthcare, the operating unit of Ansell LTD., has retained Epsen Fuller & Associates to conduct an international search for the senior finance role in EMEA and chief financial for their European headquarters based in Brussels, Belgium. Requiring an executive with extensive international experience to include in-depth knowledge of the various taxation, accounting, statutory, and reporting requirements both in the US and in each of the EMEA localities, the new Chief Financial Officer, EMEA for Ansell will provide overall leadership for the finance and accounting group and critical control of all the strategic as well as day-to-day aspects of Finance, Accounting, Compliance, and Administration in the European operations, which accounts for approximately 35 percent of their annual revenue of \$800 million.

Epsen Fuller's General Managing Partner Thomas Fuller will lead these assignments from the firm's New Jersey office with research assistance provided through European affiliates, and expects both positions to be completed within 80 to 90 days.

"With our borderless search capabilities and multi-lingual staff, Epsen Fuller is adept at providing a unique perspective to US-based companies with international operations. Many clients are realizing that having a local search partner who clearly understands the business challenges and culture of the company is critical in filling strategic positions both here and abroad," Fuller said.

### **About DRS Technologies, Inc.**

Headquartered in Parsippany, N.J., DRS (NYSE: DRS) [www.drs.com](http://www.drs.com) provides leading edge products and services to defense, government intelligence and commercial customers. Focused on defense technology, DRS develops and manufactures a broad range of mission critical systems that uniquely positions the company to support the military's near-term force modernization and emerging transformation initiatives.

### **About Ansell Healthcare Inc.**

Located in Red Bank, NJ, and with operations in Asia, Europe, Latin America, and North America, Ansell (NASDAQ: ANSL [ADR]) [www.ansell.com](http://www.ansell.com) is a world leader in the design, development, manufacture and marketing of healthcare barrier protection technology for medical, industrial and consumer applications. A subsidiary of Australian conglomerate Ansell LTD., the company's well-known brands include LifeStyles condoms, HyFlex industrial gloves, and MICRO-TOUCH medical gloves. Ansell also makes and markets rainwear, chemical-resistant suits, and aprons, sleeves, and vests.



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**About Epsen Fuller & Associates, Ilc.**

Headquartered in Morristown, N.J. with offices in New York, Epsen Fuller & Associates, [www.epsenfuller.com](http://www.epsenfuller.com), is a retained executive search firm with global reach and borderless search technology. Utilizing its proprietary *Human Capital Valuation System*<sup>SM</sup> to ensure exceptional results in defining client requirements and assessing candidate fit for the position, Epsen Fuller & Associates conducts assignments for senior management talent throughout the technology, life science, consumer products and professional services industries.

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*Human Capital Valuation System*<sup>SM</sup> is a registered service mark of Epsen Fuller & Associates, Ilc.



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