



Executive Vice President

- ☑ High Profile Assignment
- ☑ Manhattan, New York Based
- ☑ Excellent Career Opportunity
- ☑ Sr. Leadership Role
- ☑ Join an Outstanding and Passionate Management Team
- ☑ Potential to make a difference defining and executing strategic solutions.

OUR CLIENT, SilverJet, an innovative solution to exclusive business class-only airline travel, is committed to revolutionize transatlantic business travel. Headquartered in London and recently listed on the London Stock Exchange, this airline offers customers a luxurious “private jet” experience, quick check in, and convenient access to New York and London airports. Poised to be the next success story in commercial aviation, Silverjet is a new class of air travel designed to accommodate the small to medium sized business traveler. This airline is exploiting a market gap by both large airlines and smaller discount carriers.

You Will Join A dynamic executive team consisting of both airline industry veterans and technology-savvy leaders committed to driving SilverJet to leadership status for transatlantic business class travel.

Defined as an opportunity to lead, define the future and make a dramatic impact, our client is looking for a leader with passion, energy and style to drive all aspects of the U.S. Operations of SilverJet. You will develop partnership with global distribution systems (GDS), both in the US and UK. You will team with key travel sales’ partners to ensure full flight availability for the Company’s product. If you are looking for an opportunity to leverage your strategic marketing and executive skills in an entrepreneurial environment, this opportunity is for you!

REQUIREMENTS

- ⇒ BA with experience in airline business is a plus;
- ⇒ Track record in growing travel related bookings;
- ⇒ 15 plus years combined experience in airlines, travel distribution systems, broad consumer experience in either hospitality or luxury space;
- ⇒ Effective communication skills. Ability to meet and interface with customers;
- ⇒ Strong negotiating and networking skills;
- ⇒ Outstanding sales and marketing expertise;
- ⇒ Skilled in strategic planning, prioritizing sales and marketing efforts to ensure maximizing the ROI.

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